# Garage Sale Checklist

#### 1-3 Months Before:

\_\_\_\_Start sorting and gathering items for sale

- \_\_\_bedrooms
- \_\_\_\_kitchen
- \_\_\_\_closets
- \_\_\_\_toy box
- \_\_\_attic
- \_\_\_\_basement
- \_\_\_garage
- \_\_\_\_tool shed
- \_\_\_home décor (walls, bookshelves)
- \_\_\_lawn and garden
- \_\_\_\_Gather pricing supplies masking tape, permanent markers, string tags
- \_\_\_\_Price items as you gather them
- \_\_\_\_Determine the dates and hours of operation for your sale
- \_\_\_\_Determine if you will partner with neighbors or family members make contacts
- \_\_\_\_Start gathering shopping bags and boxes
- \_\_\_\_Call local zoning officials to determine rules and regulations for conducting home sales and obtain permit if required

## 2 Weeks Before:

\_\_\_\_Place advertisements:

\_\_\_\_newspapers

\_\_\_\_Facebook, other online boards

\_\_\_bulletin boards

\_\_\_\_Determine number of signs needed and gather supplies:

\_\_\_\_pre-made signs or poster board

\_\_\_mounting posts or stakes

\_\_\_\_markers

\_\_\_\_flags balloons

\_\_\_\_Make signs

\_\_\_\_Gather display tables, clothes racks

\_\_\_\_Determine how you will dispose of unsold items and make necessary arrangements

#### 1 Week Before:

\_\_\_\_Go to the bank and get change – tens, fives, ones, coins

\_\_\_\_Begin setup

\_\_\_dust, polish, and clean items as you go – the nicer it looks, the more likely you are to get the price you want

\_\_\_ make sure you have access to electricity in your sale area for testing electric-powered items

\_\_\_arrange like items together – most shoppers are looking for something specific and will gravitate to their area of interest (kid's clothes, tools, etc.), so make it easy for them

\_\_\_ put small game pieces or matching jewelry in ziploc bags to prevent them from getting misplaced or scattered as people shop

### 1 Day Before:

\_\_\_\_Post Signs

\_\_\_\_Final walk-through, make sure everything has a price on it

\_\_\_Get some rest!

## Day of Sale:

\_\_\_\_Put change in waist pouch, money apron or backpack

\_\_\_\_Put out balloons, flags to draw attention to your sale

\_\_\_\_Move any vehicles that block the view or access to your sale area

\_\_\_\_Be sure to open your sale on time or early if possible

\_\_\_\_Be prepared to negotiate!

## Final Day of Sale:

- \_\_\_Consider re-pricing or changing to a 'bag' sale \$5.00 for everything you can stuff in a shopping bag
- \_\_\_\_At close of sale, bag and box everything so it will be ready for pickup
- \_\_\_\_Resist the urge to take anything back into your house!
- \_\_\_\_Take down all signs, flags, balloons
- \_\_\_\_Sit back, count your earnings, look around, and pat yourself on the back for achieving a less-cluttered home!